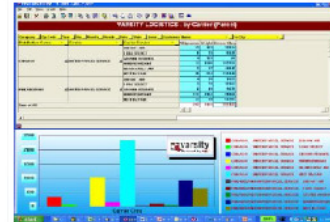
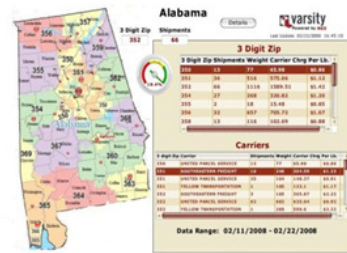




## Technical Training Agenda ON-LINE – December 5 – 9, 2011

Including informational segments on installing soon-to-be released Advanced Processing, Containerization and how to update your UPS rates



**All Times below stated as Eastern Time – Meetings will be hosted via WebEx.**

### Monday, December 5, 2011

<i>Attendees</i>	<i>Time</i>	<i>Topic</i>
All	1:00 – 1:10 p.m.	<b>Introductions/Agenda Review</b> (Presenters: Tom Reber & Roberto Ansaloni)
All	1:10 – 2:00 p.m.	<b>Product Demonstration</b> (Presenter: Tom Reber)
All	2:00 – 2:30 p.m.	<b>Customer Support and Implementation</b> (Presenters: Laura Heindel, Tom Reber and Roberto Ansaloni) - This session will explain how Varsity handles technical support calls including how calls are logged into Varsity's automated system, escalation criteria, change requests, reporting bugs, custom modification issues and FTP/Routing File downloads. There will also be a brief discussion of how Varsity incorporates changes and fixes into product enhancement files.
All	2:30 – 3:15 p.m.	<b>ShipSoft v2.7 Upgrade Overview</b> (Presenters: Tom Reber, Roberto Ansaloni) – This session will highlight the new enhancements you will receive with v2.7.
All	3:30 – 3:45 p.m.	<b>Advanced Processing</b> (Presenters: Tom Reber) - This session will provide a brief overview of Varsity's Advanced Processing module, along with the associated benefits to order fulfillment productivity.
All	3:45 – 4:00 p.m.	<b>Containerization</b> (Presenters: Tom Reber) - This session will provide a brief overview of Varsity's Containerization.
All	4:00 – 4:15 p.m.	<b>Updating your UPS Rates for 2012</b> (Presenters: Roberto Ansaloni) - This session will provide a brief overview of how to update your UPS rates.
Tech	4:15 – 5:00 p.m.	<b>ShipSoft Technical Overview</b> (Presenter: Tom Reber) - This session addresses technical aspects and development approach. Presentation reviews current enhancements to the base product, data flows, rate shopping interface, and processing results flow back and forth through ShipSoft and the interface.
Tech	5:00 – 5:15 p.m.	<b>Break Out Q &amp; A Session</b> (Tom Reber and Roberto Ansaloni)

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## **Tuesday, December 6, 2011**

<u>Attendees</u>	<u>Time</u>	<u>Topic</u>
Tech	1:00 – 3:30 p.m.	<b>Interfaces and Using the P-List Break</b> (Presenter: Roberto Ansaloni) - This session will include a detailed discussion of the interface and how it can be adapted to meet customer needs. Discussions can center on points in the fulfillment process when the interface can be called, calculations that can be performed within the interface, and how the various P-List fields can be adjusted, re-mapped, or changed to modify the interface.
Tech	3:45 – 5:15 p.m.	<b>International Shipping</b> (Presenter: Roberto Ansaloni) - This session covers the international shipping process including the interface data requirements, document set-up, INCO Terms and Freight Forwarder shipments.
Tech	5:15 – 5:30 p.m.	<b>Break Out Q &amp; A Session</b> (Tom Reber, Roberto Ansaloni)

## **Wednesday, December 7, 2011**

<u>Attendees</u>	<u>Time</u>	<u>Topic</u>
Tech	1:00 – 3:00 p.m.	<b>Control File Set-up</b> (Presenter: Mike Reilly) - This session will review the ShipSoft system setup requirements and options available.
Tech	3:15 – 5:00 p.m.	<b>ShipTalk Transmission Review</b> (Presenter: Mike Reilly) - This session will focus on the Varsity Carrier Compliance Kits (CCKs) and their manifest upload features. Attendees will learn how to set up the transmission itself, ensure the manifest records are correctly built and formatted, and troubleshoot the process as the upload is performed.
Tech	5:00 – 5:30 p.m.	<b>Break Out Q &amp; A Session</b> (Tom Reber, Roberto Ansaloni, Mike Reilly)

## **Thursday, December 8, 2011**

<u>Attendees</u>	<u>Time</u>	<u>Topic</u>
Tech	1:00 – 3:00 p.m.	<b>ShipPack Technical Overview</b> (Presenter: Roberto Ansaloni) - This session will cover the features of Varsity's Pick/Pack Module including item-level detail, bar code labeling, ASN creation, Shipment, order reconciliation, and parcel nesting.
Tech	3:15 – 4:30 p.m.	<b>Using Alternate Billing Options</b> (Presenter: Roberto Ansaloni) - In this session, attendees will learn how to set up alternate billing shipments such as 2nd and 3rd party, COD, and Consignee billing.
Tech	4:30 – 5:00 p.m.	<b>Break Out Q &amp; A Session</b> (Tom Reber and Roberto Ansaloni)

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## **Friday, December 9, 2011**

<i>Attendees</i>	<i>Time</i>	<i>Topic</i>
All	1:00 – 1:45 p.m.	<b>Non Rated &amp; Rated Carriers</b> (Presenter: Jim Reveal) - In this session, attendees will learn how to create, configure, and maintain new carriers in ShipSoft. Other areas covered include creating Bills of Lading, labels, and PRO number assignment.
User	1:45 – 2:30 p.m.	<b>ShipSoft-Freight Technical Overview</b> (Presenter: Jim Reveal) - This session will explore the Varsity multi-modal rating engine and shipping solution for freight shippers who ship within North America – specifically outbound shipping process for LTL and TL shipments.
User	2:45 – 3:15 p.m.	<b>ShipSelect Technical Overview</b> (Presenter: Jim Reveal) - This session evaluates different options within ShipSelect including user-defined weighted criteria such as cost, preference, transit time, past performance, mode selection, and service type.
All	3:15 – 3:30 p.m.	<b>Break Out Q &amp; A Session</b> (Tom Reber, Roberto Ansaloni and Jim Reveal)